

**SoluPak** ... just add water



**Total Support  
Services**

**Case Study**



# About TSS



TSS, or Total Support Services, is an independent cleaning contractor. With a philosophy to provide a consistent, quality, cost effective and innovative services, TSS has built long standing relationships and continues to foster new partnerships with businesses across varying industries and sectors.

The TSS mission: To provide **quality, cost effective, innovative and customer focused** services to all of our clients.

# Why Solupak?



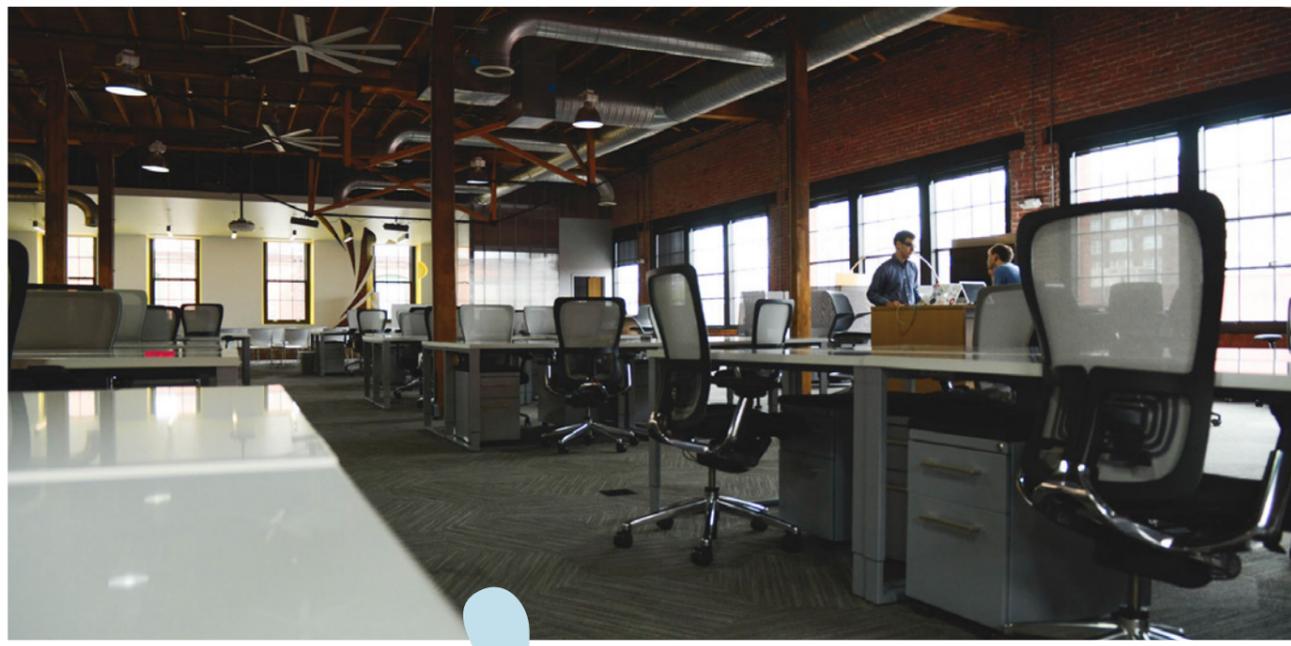
The TSS mission lends itself to the Solupak product range...

Our products are of the highest **quality**, packaged and designed in-House we put time and patience into ensuring our products are top of the range.

Being **cost effective** is at the very forefront of the Solupak product range; with a three-year shelf life and cost and dosing certainty no product (or money) goes to waste.

**Innovation** is what has driven Solupak from the very start. We provide positive changes without increasing costs OR damage to the environment.

## The Backstory



TSS started using the SoluPak products in 2016 as a newly appointed contractor to the John Lewis Partnership. The SoluClean range of products are approved by the JLP for use across their department stores, supermarkets, offices and distribution centres.

Seeing the benefits of the SoluPak system TSS have implemented SoluClean at a number of their world famous, iconic heritage sites.

## The benefits of the Solupak range

1x

**Guaranteed dosing of one tab per application.**

This reduces overuse, prevents under-strength concentrations and minimizes the hazard to the operative using the product.



**97% reduction in volume and space.**

1 small pouch equates to 10 trigger sprays (7.5 litres) of surface sanitiser.



**Safe and sure.**

As each single dose is contained in its own, dissolvable packaging, the operative never comes into contact with a potentially hazardous chemical. This delivers a significant improvement in health and safety regulations. Colour coded to BICSc and with simple, pictorial guidance for use that is not language dependant.



**ZERO single use plastic waste.**

Screen printed, reusable trigger sprays and no 5litre containers of liquid means that single use plastic waste is completely eliminated from the TSS operation



**92.5% reduction in carbon footprint.**

From product movement and logistics, not transporting water, reduction in packaging etc. there is a circa 92.5% reduction in the carbon footprint compared to using RTU and liquid concentrates.

## Ethical, Sustainable and Safe

We don't test on animals, we never have, and we never will.



We ensure that none of our raw materials are of animal origin or are tested on animals



## Customer Testimonial

"We started using the SoluPak products in 2016 as they are the approved range for John Lewis and Waitrose. It was quickly obvious to me that the system has many benefits that would be appreciated by our other clients for contribution to their CSR and Environmental objectives.

Ethical accreditations are becoming more and more important to our clients and to us as an organisation, the Cruelty Free, Vegan and EcoFlower certifications give confidence that SoluPak is an ethical organisation.

The biggest benefit for the end-user is the huge reduction in single use plastic waste, we estimate that we've saved over 6000 KGS of plastic from entering the waste streams in our client premises.

With the space saving, the simplicity in use, the ethical accreditations and the huge volume reductions for our distributors there are many great reasons for partnering with SoluPak."

**Danny Gostt**  
Operations Director of TSS



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